



Priority ERPL For Distributors

Complete control of your business, with great
business insight, flexibility & never ending
opportunities for growth and development

A Complete Solution for Distributors...

Monitoring carrier performance, maintaining visibility into supply chains, and providing accurate and up-to-date information about shipments and supply chain performance is the challenge for distributors, freight forwarders, logistic service providers and 3PLs. Having a handle on what is in every warehouse, every truck and every shipment at any given time, as well as being on top of what is in the pipeline is crucial. Business Process Management features allow you to set up rules and conditions, and to receive alerts or notifications when certain conditions are met.

Priority's built in CRM functionality can help you manage and streamline customer order management. Better tracking and visibility will enable you to anticipate customer demands and analyse profitability so that you can focus on increasing and retaining your most profitable customers. Fully integrated supply chain management will enable you to optimise logistics networks, manage transportation and warehousing operations, and provide other value-added services to your customers.

Every aspect of your business can be interconnected with Priority, including purchase planning and requisitions, delivery scheduling and shipments, contracts, and billing. Finances, billing, procurement and administration are all unified within the same program, providing consolidated information for quicker and more accurate analysis, and more efficient processes.



Transport your business to greater heights of Effectiveness with Priority's Broad Functionality!



Office Management & Executive Reporting

Management of contact lists & appointment diaries. Human resources complete management of personnel records including holiday requests & approval. Built in email that integrates fully with other email systems. Executive information system available for drilling down into & analysing operational data / transactions.

Inventory

Supports multiple warehouses with automatic handling of warehouse balances.

Purchasing

Upkeep of suppliers, item certificates, multiple currency price lists with purchase requisitions & authorisation process.

Mobile Priority

SFDC using hand-held devices. PDA smartphone access allowing remote access without any GPRS signal.

Financials

Module includes all ledgers, budgets, fixed assets, profit & cost centres, cash management & financial reports.



Customer Case Study

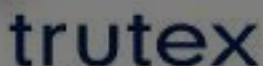
Established in 1865 Trutex is the single largest school brand. They distribute their school & sports wear through independent retailers. In 2006, David Storey, the MD of Trutex Ltd recognised the need for an IT system to help them continue their success. The main issues driving the need for change were that an unintegrated system created inefficiencies over stocking in some areas & then shortages in others, a large amount of time & resources were spent on processes such as mailing invoices, statements & order confirmation. The inefficiencies within the warehouse led to poor customer service & a loss of customers due to this.

Medatech implemented a completely integrated solution that provides total visibility across key areas of the business generating significant saving of efforts in all departments & processes. Priority has provided them with accurate stock & cost information. It provides the ability to manage demands across all elements of the supply chain. In Short, Priority ERP has provided Tutex with a completely automated environment in which to do business with its many & varied customers.

"Medatech's SFDC solution has led to reduced costs on overheads and correcting human error, whilst shipping higher stock volumes every day.

Looking back, I find it hard to imagine how we ever did without it."

Helen Bradley – IT Manager – Trutex Limited



Track Record

We have a worldwide reputation for looking after our customers. Most customers are on the latest release of the software & none have changed to any other ERP software in the 15 years in trading.

Functionality

Priority's scope of functionality is very vast, in all of its modules & is unsurpassed by any of its direct competitors. In addition, there are a number of add on modules that can be provided for customers.

Visibility

Visibility of all production jobs with min admin & paperwork

Flexibility

Priority is uniquely adaptable to the specific needs of a company. It is very important that the ability of the system can accurately reflect the business processes & change with them over time. Priority adapts to user needs with vast functionality.

Accuracy

More accurate & comprehensive costing

Control

Complete control of new business activities, control over customer relationships, service personnel & control of buying & expediting to optimise the supply chain.

Oversight

Monitor activities with easy to use reports & executive dashboards

Reduced Cost

Reduce your spend on admin as accounting transactions are integrated & self checking

Monitor all the company's activities & get the reporting you need



More accurate & comprehensive project costing



Integration & synching with Microsoft products



Ensure your sales demand can be met by production output



Integrated CRM, After sales service & Project Management

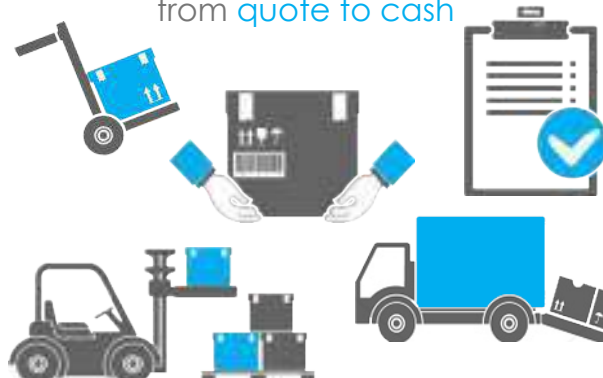


Did You Know?

Best in class mid market organisations reduced their operational cost by **25%** using ERP

SMBs With ERP

Are **118%** more likely to have real-time visibility into the status of all processes from **quote to cash**



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